

**GREEN MOUNTAIN NATIONAL GOLF COURSE
COMPARATIVE REPORT SEPT. 2023**

Account	Budget	Actual	Budget	Actual
REVENUES	FY - 2023	FY-2023 Pd:3	FY - 2024	FY-2024 Pd:3
RESTAURANT				
Misc Restaurant Revenue	-	11.83	-	(126.36)
	-	11.83	-	(126.36)
FOOD				
Restaurant Food	52,000.00	31,300.08	68,125.00	31,078.61
Beverage Cart Food	2,500.00	2,391.62	3,275.00	2,110.93
	54,500.00	33,691.70	71,400.00	33,189.54
NON-ALCOHOLIC BEV				
Restaurant NA Beverages	14,000.00	10,418.86	17,350.00	8,139.98
Beverage Cart NA Beverag	-	449.94	500.00	-
	14,000.00	10,868.80	17,850.00	8,139.98
BEER				
Restaurant Beer	72,000.00	21,687.27	67,625.00	22,627.53
Beverage Cart Beer	30,000.00	48,560.62	36,325.00	45,201.57
	102,000.00	70,247.89	103,950.00	67,829.10
WINE				
Restaurant Wine	500.00	873.86	800.00	391.92
Beverage Cart Wine	-	18.02	50.00	-
	500.00	891.88	850.00	391.92
LIQUOR				
Restaurant Liquor	19,000.00	11,452.71	20,850.00	11,375.35
Beverage Cart Liquor	5,500.00	7,155.89	7,000.00	11,552.76
	24,500.00	18,608.60	27,850.00	22,928.11
TOTAL RESTAURANT	195,500.00	134,320.70	221,900.00	132,352.29
MISC. REVENUES				
Interest	-	336.57	-	2,238.76
Miscellaneous Income	2,500.00	163.84	2,500.00	21.00
	2,500.00	500.41	2,500.00	2,259.76
TOTAL REVENUES	1,275,650.00	788,736.43	1,375,400.00	827,582.64

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EXPENSES	FY - 2023	FY-2023 Pd:3	FY - 2024	FY-2024 Pd:3
MAINTENANCE				
Wages - Grounds	239,528.13	55,503.51	260,636.00	68,443.68
Uniforms	2,200.00	318.95	2,200.00	180.20
Supplies	1,300.00	359.11	1,300.00	242.08
Building Maintenance	3,000.00	317.84	3,000.00	503.68
Grounds Maintenance	22,600.00	888.16	12,000.00	1,699.11
Equip Rep&Maint.	32,200.00	4,303.27	32,200.00	1,053.05
Irrigation Rep&Maint	10,000.00	9,689.76	20,000.00	16,850.26
Golf Cart Rep&Maint.	-	1,195.23	7,500.00	7,394.44
Sand, Fill, Soil	15,000.00	2,476.67	7,000.00	4,724.25
Travel/Training/Dues	-	139.78	-	47.67
Grass Seed, Sod, Flowers	2,500.00	841.93	5,400.00	2,847.99
Pesticides	56,865.07	14,349.17	73,000.00	1,730.21
Fertilizer	6,641.04	7,072.52	15,000.00	-
Electricity	16,800.00	5,739.84	17,400.00	5,313.54
Propane	4,800.00	-	7,200.00	-
Internet & TV	1,200.00	279.30	1,080.00	-
Electricity - Irrigation	7,800.00	5,448.95	8,100.00	2,087.00
Gas, Oil, Grease	14,400.00	6,186.62	19,000.00	7,876.62
Tools & Equipment	6,500.00	1,994.91	9,000.00	938.22
TTOTAL MAINTENANCE	443,334.24	117,105.52	501,016.00	121,932.00
PRO SHOP				
Other Personnel	73,490.96	32,027.30	82,563.00	34,808.56
Golf Course Management	125,462.00	43,331.00	128,824.00	44,593.00
Uniforms	2,000.00	-	2,000.00	-
Contracted Financial Serv	-	-	36,000.00	9,000.00
Legal	500.00	-	500.00	270.00
Supplies & Bldg. Maint.	4,250.00	1,618.84	7,350.00	1,392.16
Supplies	6,000.00	364.05	2,450.00	997.58
Equip & Repair - Comps, Pt	2,400.00	-	2,400.00	-
Sales Tax to State of VT	-	24.11	-	172.63
Property Taxes - Mendon	4,200.00	2,103.47	4,400.00	2,298.33
Marketing & Promotion	4,000.00	569.88	2,850.00	57.00
Advertising	28,470.00	9,349.00	28,020.00	1,170.00
Website	5,100.00	1,350.00	5,700.00	1,425.00
Travel, Training & Dues	6,000.00	958.98	4,000.00	2,157.82
Ofc Supplies/Postage	2,000.00	169.10	2,000.00	103.13
Range & Course Supplies	10,050.00	724.44	13,300.00	470.93
Telephone	-	1,059.36	4,320.00	1,056.87
Propane	6,000.00	877.48	7,200.00	1,352.85
Solid Waste	6,600.00	4,064.48	6,600.00	3,826.03
Internet & TV	7,800.00	1,990.85	2,400.00	845.79
	294,322.96	100,582.34	342,877.00	105,997.68

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EXPENSES	FY - 2023	FY-2023 Pd:3	FY - 2024	FY-2024 Pd:3
MERCHANDISE	-	-	-	-
Shoes	3,500.00	1,821.36	3,339.00	2,045.67
Men's Wear	15,050.00	3,791.49	14,469.00	5,619.61
Ladies Wear	9,100.00	2,172.87	8,904.00	1,868.79
Pro Balls	17,780.00	11,146.90	17,250.00	10,679.59
Gloves	3,500.00	1,562.80	3,339.00	1,224.62
Clubs	1,750.00	1,148.72	1,671.00	254.40
Misc. Merchandise	2,100.00	2,488.16	2,226.00	1,940.72
Headwear	4,550.00	1,733.54	4,452.00	1,487.60
	57,330.00	25,865.84	55,650.00	25,121.00
MISC. EXPENSES				
Credit Card Fees	19,925.00	11,989.77	22,550.00	13,418.24
Bank Charges	396.00	267.17	-	-
	20,321.00	12,256.94	22,550.00	13,418.24
TOTAL PRO SHOP	371,973.96	138,705.12	421,077.00	144,536.92
RESTAURANT	-	-	-	-
Other Personnel	63,685.73	36,427.15	72,809.00	34,964.69
Uniforms	1,200.00	-	1,200.00	-
Laundry	2,650.00	1,717.62	2,650.00	1,599.68
Cleaning Bldg	840.00	160.00	1,200.00	160.00
Equip Repair & Maint.	2,900.00	1,102.00	4,900.00	1,858.64
Operating Supplies	2,200.00	86.62	2,200.00	-
SGSC Lisence-Fees	1,700.00	300.00	1,700.00	-
Contr. Financial Services	-	-	-	300.00
Liquor	6,860.00	4,771.40	7,798.00	6,972.04
Food	19,620.00	22,144.16	25,704.00	20,245.68
Beer	28,560.00	14,347.74	29,106.00	16,615.16
Wine	140.00	1,101.40	239.00	117.68
Vending	3,920.00	6,800.09	4,997.00	5,291.14
SGSC Credit Card Fees	3,825.00	3,504.11	5,860.00	3,752.59
Bank Charges	384.00	-	-	-
	138,484.73	92,462.29	160,363.00	91,877.30
EMPLOYEE BENEFITS				
Health Insurance	4,358.11	2,647.58	9,946.00	2,344.17
Brown Golf-Payroll Taxes	41,814.23	14,370.58	46,177.00	15,512.70
Worker's Compensation	7,609.44	3,626.49	8,403.00	4,892.58
	53,781.78	20,644.65	64,526.00	22,749.45

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EXPENSES	FY - 2023	FY-2023 Pd:3	FY - 2024	FY-2024 Pd:3
CAPITAL EXPENSES				
Golf Cart Lease	73,975.62	36,987.81	61,645.00	36,987.81
Copier Lease	-	304.20	2,712.00	1,549.89
Capital XFER Fund 203	25,513.00	-	55,016.00	-
	99,488.62	37,292.01	119,373.00	38,537.70
LONG TERM DEBT				
\$5M Interest (Liability)	4,165.00	-	2,975.00	-
\$545K Interest (Liability)	2,451.75	-	821.00	-
\$1.183M Ref Interest	36,303.51	36,303.51	23,808.00	23,798.56
	42,920.26	36,303.51	27,604.00	23,798.56
TOTAL EXPENSES	1,149,983.59	442,513.10	1,293,959.00	443,431.93
NET	125,666.41	346,223.33	81,441.00	384,150.71