

Account	Budget FY - 2021	Actual FY-2021 Pd:12	Budget FY - 2022	Budget FY - 2023
<b>201-5 LIABILITY REVENUES</b>				
201-5-99-001.00 Sales Tax Pro Shop	0.00	0.00	0.00	0.00
201-5-99-001.01 Sales Tax Restaurant	0.00	149.50	0.00	0.00
201-5-99-001.02 Debt Payments	0.00	330,640.25	0.00	184,178.51
201-5-99-001.03 Brown Mgt. Escrow	0.00	0.00	0.00	0.00
<b>Total LIABILITY REVENUES</b>	<b>0.00</b>	<b>330,789.75</b>	<b>0.00</b>	<b>184,178.51</b>
<b>201-6 REVENUES</b>				
<b>201-6-96-001 GREENS FEES</b>				
201-6-96-001.00 18 Hole Greens Fees	601,210.25	110,992.85	607,500.00	593,000.00
201-6-96-001.01 Special Greens Fees	0.00	299,303.06	0.00	0.00
201-6-96-001.02 9 Hole Green Fees	0.00	12,690.30	0.00	65,400.00
<b>Total GREENS FEES</b>	<b>601,210.25</b>	<b>422,986.21</b>	<b>607,500.00</b>	<b>658,400.00</b>
<b>201-6-96-002 CART FEES</b>				
201-6-96-002.00 18 Hole Cart Fees	118,379.60	153,873.88	127,125.00	145,000.00
201-6-96-002.01 9 Hole Cart Fees	0.00	36,285.10	0.00	36,000.00
<b>Total CART FEES</b>	<b>118,379.60</b>	<b>190,158.98</b>	<b>127,125.00</b>	<b>181,000.00</b>
<b>201-6-96-003 MEMBERSHIPS</b>				
201-6-96-003.00 Season Passes	100,500.00	1,448.00	100,500.00	103,000.00
201-6-96-003.01 Member Dues - M	0.00	94,212.90	0.00	0.00
201-6-96-003.02 Member Dues - A	0.00	11,972.81	0.00	0.00
<b>Total MEMBERSHIPS</b>	<b>100,500.00</b>	<b>107,633.71</b>	<b>100,500.00</b>	<b>103,000.00</b>
<b>201-6-96-004 LESSONS/CLINIC</b>				
201-6-96-004.00 Lessons	0.00	4,375.00	0.00	20,250.00
<b>Total LESSONS/CLINIC</b>	<b>0.00</b>	<b>4,375.00</b>	<b>0.00</b>	<b>20,250.00</b>
<b>201-6-96-005 RANGE</b>				
201-6-96-005.00 Range Small	26,818.75	10,452.26	26,956.00	8,000.00
201-6-96-005.01 Range Medium	0.00	0.00	0.00	0.00
201-6-96-005.02 Range Large	0.00	13,412.79	0.00	18,400.00
201-6-96-005.03 Range Plan	0.00	3,591.00	0.00	0.00
<b>Total RANGE</b>	<b>26,818.75</b>	<b>27,456.05</b>	<b>26,956.00</b>	<b>26,400.00</b>
<b>201-6-96-006 PRO SHOP MISC REVENUE</b>				
201-6-96-006.00 Misc Revenue Pro Shop	12,850.00	-3,479.43	13,350.00	0.00
<b>Total PRO SHOP MISC REVENUE</b>	<b>12,850.00</b>	<b>-3,479.43</b>	<b>13,350.00</b>	<b>0.00</b>
<b>201-6-96-007 RENTALS</b>				
201-6-96-007.00 Rental/Misc/Gift Certs	0.00	6,728.72	0.00	6,700.00
<b>Total RENTALS</b>	<b>0.00</b>	<b>6,728.72</b>	<b>0.00</b>	<b>6,700.00</b>

Account	Budget FY - 2021	Actual FY-2021 Pd:12	Budget FY - 2022	Budget FY - 2023
<b>201-6-96-010 RESTAURANT ITEMS</b>				
201-6-96-010.00 Food	0.00	0.00	0.00	0.00
201-6-96-010.01 Beer	0.00	0.00	0.00	0.00
<b>Total RESTAURANT ITEMS</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>201-6-96-630 MERCHANDISE</b>				
201-6-96-630.01 Shoes	0.00	4,188.05	0.00	5,000.00
201-6-96-630.02 Men's Wear	0.00	20,617.59	0.00	21,500.00
201-6-96-630.03 Ladies Wear	0.00	10,696.49	0.00	13,000.00
201-6-96-630.04 Pro Balls	0.00	21,512.81	0.00	25,400.00
201-6-96-630.05 Gloves	0.00	4,904.22	0.00	5,000.00
201-6-96-630.06 Golf Clubs	0.00	4,741.43	0.00	2,500.00
201-6-96-630.07 Misc. Merchandise	77,425.00	1,850.74	78,150.00	3,000.00
201-6-96-630.09 Headwear	0.00	7,662.72	0.00	6,500.00
<b>Total MERCHANDISE</b>	<b>77,425.00</b>	<b>76,174.05</b>	<b>78,150.00</b>	<b>81,900.00</b>
<b>201-6-97 RESTAURANT</b>				
<b>201-6-97-001 RESTAURANT MISC REVENUE</b>				
201-6-97-001.00 Misc Restaurant Revenue	0.00	24.83	0.00	0.00
<b>Total RESTAURANT MISC REVENUE</b>	<b>0.00</b>	<b>24.83</b>	<b>0.00</b>	<b>0.00</b>
<b>201-6-97-002 FOOD</b>				
201-6-97-002.00 Restaurant Food	174,892.50	40,025.38	177,238.00	52,000.00
201-6-97-002.01 Snackbar Food	0.00	0.00	0.00	0.00
201-6-97-002.02 Beverage Cart Food	0.00	4,228.97	0.00	2,500.00
201-6-97-002.03 Tournament Food	0.00	0.00	0.00	0.00
<b>Total FOOD</b>	<b>174,892.50</b>	<b>44,254.35</b>	<b>177,238.00</b>	<b>54,500.00</b>
<b>201-6-97-003 NON-ALCOHOLIC BEV</b>				
201-6-97-003.00 Restaurant NA Beverages	0.00	12,634.45	0.00	14,000.00
201-6-97-003.01 Beverage Cart NA Beverage	0.00	0.00	0.00	0.00
<b>Total NON-ALCOHOLIC BEV</b>	<b>0.00</b>	<b>12,634.45</b>	<b>0.00</b>	<b>14,000.00</b>
<b>201-6-97-004 BEER</b>				
201-6-97-004.00 Restaurant Beer	0.00	56,754.92	0.00	72,000.00
201-6-97-004.01 Beverage Cart Beer	0.00	20,665.94	0.00	30,000.00
<b>Total BEER</b>	<b>0.00</b>	<b>77,420.86</b>	<b>0.00</b>	<b>102,000.00</b>
<b>201-6-97-005 WINE</b>				
201-6-97-005.00 Restaurant Wine	0.00	420.97	0.00	500.00
<b>Total WINE</b>	<b>0.00</b>	<b>420.97</b>	<b>0.00</b>	<b>500.00</b>

## Golf Operating

Account	Budget	Actual	Budget	Budget
	FY - 2021	FY-2021 Pd:12	FY - 2022	FY - 2023
<b>201-6-97-006 LIQUOR</b>				
201-6-97-006.00 Restaurant Liquor	0.00	24,756.94	0.00	19,000.00
201-6-97-006.01 Beverage Cart Liquor	0.00	7,228.78	0.00	5,500.00
<b>Total LIQUOR</b>	<b>0.00</b>	<b>31,985.72</b>	<b>0.00</b>	<b>24,500.00</b>
<b>Total RESTAURANT</b>				
	<b>174,892.50</b>	<b>166,741.18</b>	<b>177,238.00</b>	<b>195,500.00</b>
201-6-99-001.00 Interest	0.00	0.00	0.00	0.00
201-6-99-741.00 Sale of Equipment	0.00	0.00	0.00	0.00
201-6-99-990.00 Miscellaneous Income	0.00	788.60	0.00	2,500.00
<b>Total REVENUES</b>	<b>1,112,076.10</b>	<b>999,563.07</b>	<b>1,130,819.00</b>	<b>1,275,650.00</b>
<b>Total Revenues</b>	<b>1,112,076.10</b>	<b>1,330,332.82</b>	<b>1,130,819.00</b>	<b>1,459,828.51</b>
<b>201-7-95 Maintenance</b>				
201-7-95-110.01 Wages - Supt.	0.00	0.00	0.00	0.00
201-7-95-110.03 Wages - Grounds	311,957.44	177,560.83	260,887.00	239,528.13
201-7-95-290.00 Uniforms	0.00	-1,239.60	0.00	2,200.00
201-7-95-430.00 Supplies	193,409.55	5,162.68	194,009.00	1,300.00
201-7-95-430.01 Building Maintenance	3,938.00	1,265.68	3,938.00	3,000.00
201-7-95-430.02 Grounds Maintenance	0.00	0.00	0.00	22,600.00
201-7-95-431.00 Equip Rep&Maint.	0.00	41,993.24	0.00	32,200.00
201-7-95-431.01 Irrigation Rep&Maint	0.00	18,277.21	0.00	10,000.00
201-7-95-431.02 Golf Cart Rep&Maint.	0.00	4,867.93	0.00	0.00
201-7-95-431.03 Drainage	0.00	3,467.99	0.00	0.00
201-7-95-460.00 Sand, Fill, Soil	0.00	7,020.65	0.00	15,000.00
201-7-95-560.00 Stormwater Permit	0.00	0.00	0.00	0.00
201-7-95-580.00 Travel/Training/Dues	0.00	400.00	0.00	0.00
201-7-95-590.00 Soil Testing	0.00	0.00	0.00	0.00
201-7-95-610.00 Grass Seed, Sod, Flowers	0.00	9,897.65	0.00	2,500.00
201-7-95-611.01 Pesticides	0.00	86,368.34	0.00	56,865.07
201-7-95-611.02 Fertilizer	0.00	4,447.25	0.00	6,641.04
201-7-95-620.00 Utilities, Elec/Tel/Heat	0.00	13,375.40	0.00	16,800.00
201-7-95-622.00 Electricity - Irrigation	0.00	11,561.41	0.00	7,800.00
201-7-95-626.00 Gas, Oil, Grease	0.00	14,861.27	0.00	13,200.00
201-7-95-741.00 Tools & Equipment	0.00	6,311.49	0.00	6,500.00
<b>Total Maintenance</b>	<b>509,304.99</b>	<b>405,599.42</b>	<b>459,834.00</b>	<b>436,134.24</b>
<b>201-7-96 PRO SHOP</b>				
201-7-96-001.00 Pro Shop Expense	12,750.00	0.00	13,250.00	0.00
201-7-96-110.03 Other Personnel	62,621.24	38,984.69	62,546.00	73,490.96
201-7-96-110.04 Golf Course Management	229,263.54	120,723.05	121,000.00	125,462.00
201-7-96-110.05 Admin Expense	0.00	0.00	110,263.00	0.00
201-7-96-290.00 Uniforms	0.00	0.00	0.00	2,000.00
201-7-96-330.00 Contracted Financial Serv	0.00	1,300.00	0.00	0.00
201-7-96-333.00 Legal	0.00	0.00	0.00	500.00

## Golf Operating

Account	Budget	Actual	Budget	Budget
	FY - 2021	FY-2021 Pd:12	FY - 2022	FY - 2023
201-7-96-430.00 Supplies & Bldg. Maint.	0.00	3,794.43	0.00	4,250.00
201-7-96-430.01 Supplies	0.00	2,241.92	0.00	6,000.00
201-7-96-431.00 Equip & Repair - Comps, Ph	0.00	2,027.65	0.00	2,400.00
201-7-96-490.00 Sales Tax to St of VT	0.00	0.00	0.00	0.00
201-7-96-490.01 Property Taxes - Mendon	0.00	3,610.90	0.00	4,800.00
201-7-96-520.00 Insurance/Liability	0.00	0.00	0.00	0.00
201-7-96-535.00 Marketing & Promotion	29,049.00	5,121.04	31,349.00	2,850.00
201-7-96-535.01 Advertising	0.00	15,077.20	0.00	22,920.00
201-7-96-536.00 Website	0.00	3,400.00	0.00	5,100.00
201-7-96-580.00 Travel, Training & Dues	0.00	2,312.00	0.00	3,000.00
201-7-96-580.01 Lesson Sharing	0.00	0.00	0.00	0.00
201-7-96-610.00 Ofc Supplies/Postage	0.00	1,082.71	0.00	2,000.00
201-7-96-610.01 Range & Course Supplies	0.00	12,666.43	0.00	10,050.00
201-7-96-620.00 Electricity	0.00	1,083.20	0.00	0.00
201-7-96-620.01 Telephone	0.00	0.00	0.00	0.00
201-7-96-620.02 Propane	0.00	5,949.49	0.00	6,000.00
201-7-96-620.03 Solid Waste	0.00	5,516.94	0.00	6,600.00
201-7-96-620.04 TV, Internet	0.00	8,748.47	0.00	13,200.00
<b>201-7-96-630 Merchandise</b>				
201-7-96-630.00 Cost of Goods/Pro Shop	54,197.50	108.88	54,705.00	0.00
201-7-96-630.01 Shoes	0.00	11,088.57	0.00	3,500.00
201-7-96-630.02 Men's Wear	0.00	23,598.71	0.00	15,050.00
201-7-96-630.03 Ladies Wear	0.00	7,877.37	0.00	9,100.00
201-7-96-630.04 Pro Balls	0.00	19,987.54	0.00	17,780.00
201-7-96-630.05 Gloves	0.00	3,194.00	0.00	3,500.00
201-7-96-630.06 Clubs	0.00	3,139.22	0.00	1,750.00
201-7-96-630.07 Misc. Merchandise	0.00	481.75	0.00	2,100.00
201-7-96-630.08 Club Repair	0.00	0.00	0.00	0.00
201-7-96-630.09 Headwear	0.00	333.69	0.00	4,550.00
<b>Total Merchandise</b>	<b>54,197.50</b>	<b>69,809.73</b>	<b>54,705.00</b>	<b>57,330.00</b>
201-7-96-830.00 Credit Card Fees	0.00	19,454.72	0.00	16,250.00
201-7-96-830.02 Bank Charges	0.00	539.93	0.00	350.00
201-7-96-830.03 Interest Expense	0.00	5,416.67	0.00	0.00
<b>Total PRO SHOP</b>	<b>387,881.28</b>	<b>328,861.17</b>	<b>393,113.00</b>	<b>364,552.96</b>
<b>201-7-97 Restaurant</b>				
201-7-97-001.01 Restaurant	11,300.00	0.00	11,650.00	0.00
201-7-97-110.01 Food & Bev. Manager	0.00	0.00	0.00	0.00
201-7-97-110.02 Other Personnel	63,017.48	43,384.66	62,876.00	63,685.73
201-7-97-290.00 Uniforms	0.00	0.00	0.00	1,200.00
201-7-97-330.00 Laundry	0.00	1,242.98	0.00	2,650.00
201-7-97-420.00 Cleaning Bldg	0.00	1,489.20	0.00	600.00
201-7-97-431.00 Equip Repair & Maint.	0.00	6,477.36	0.00	2,900.00
201-7-97-610.00 Operating Supplies	0.00	1,055.74	0.00	2,200.00
201-7-97-610.02 SGSC Lisence-Fees	0.00	1,390.00	0.00	1,200.00
201-7-97-610.03 Annual Corp. Fee	0.00	0.00	0.00	0.00
201-7-97-610.04 Contr. Financial Services	0.00	0.00	0.00	0.00

Account	Budget FY - 2021	Actual FY-2021 Pd:12	Budget FY - 2022	Budget FY - 2023
201-7-97-630.00 Cost of Goods/Rest.	55,853.60	257.66	56,254.00	0.00
201-7-97-630.01 Liquor	0.00	7,725.08	0.00	6,860.00
201-7-97-630.02 Food	0.00	27,501.04	0.00	19,620.00
201-7-97-630.03 Beer	0.00	17,910.55	0.00	28,560.00
201-7-97-630.04 Wine	0.00	0.00	0.00	140.00
201-7-97-630.05 Vending	0.00	8,205.70	0.00	3,920.00
201-7-97-830.00 SGSC Credit Card Fees	0.00	2,558.10	0.00	0.00
201-7-97-830.02 Bank Charges	0.00	533.13	0.00	0.00
<b>Total Restaurant</b>	<b>130,171.08</b>	<b>119,731.20</b>	<b>130,780.00</b>	<b>133,535.73</b>
<b>201-7-98 EMPLOYEE BENEFITS</b>				
201-7-98-210.00 Health Insurance	0.00	4,158.82	0.00	4,358.11
201-7-98-220.00 Social Security	0.00	0.00	0.00	0.00
201-7-98-220.01 Brown Golf-Payroll Taxes	0.00	35,123.92	0.00	41,814.23
201-7-98-220.02 Employee Reimb.	0.00	0.00	0.00	0.00
201-7-98-230.00 Retirement	0.00	0.00	0.00	0.00
201-7-98-250.00 Golf Unemployment Insuran	0.00	0.00	0.00	0.00
201-7-98-260.00 Worker's Compensation	0.00	5,380.88	0.00	7,609.44
201-7-98-270.00 Vacation	0.00	0.00	0.00	0.00
<b>Total EMPLOYEE BENEFITS</b>	<b>0.00</b>	<b>44,663.62</b>	<b>0.00</b>	<b>53,781.78</b>
<b>201-7-99 CAPITAL EXPENSES</b>				
201-7-99-440.00 Golf Cart Lease	59,488.00	73,975.62	59,488.00	73,975.62
201-7-99-720.00 Facilities	0.00	18,153.50	0.00	0.00
201-7-99-741.00 Equipment	0.00	0.00	0.00	0.00
201-7-99-741.01 Course Improvements	0.00	5,302.01	0.00	0.00
201-7-99-741.02 Copier Lease	0.00	1,144.87	0.00	0.00
201-7-99-810.01 Capital XFER Fund 203	0.00	39,486.96	24,000.00	25,513.00
201-7-99-810.03 Capital XFER Fixed Assets	0.00	0.00	0.00	0.00
<b>Total CAPITAL EXPENSES</b>	<b>59,488.00</b>	<b>138,062.96</b>	<b>83,488.00</b>	<b>99,488.62</b>
<b>201-8 LONG TERM DEBT</b>				
201-8-99-001.00 Sales Tax Pro Shop	0.00	0.00	0.00	0.00
201-8-99-001.01 Sales Tax Restaurant	0.00	0.00	0.00	0.00
201-8-99-001.02 Debt Payments	0.00	0.00	0.00	0.00
201-8-99-001.03 Brown Mgt. Escrow	0.00	0.00	0.00	0.00
201-8-99-820.00 \$5M Principal (Liability)	0.00	0.00	0.00	20,000.00
201-8-99-830.00 \$5M Interest (Liability)	0.00	0.00	0.00	4,165.00
201-8-99-830.02 \$500K Interest (Liability)	0.00	0.00	0.00	0.00
201-8-99-830.03 \$545K Interest (Liability)	0.00	5,640.25	0.00	2,451.75
201-8-99-840.01 \$500K Principal (Liabilit	0.00	0.00	0.00	0.00
201-8-99-850.01 \$545K Principal (Liabilit	0.00	0.00	0.00	35,000.00
201-8-99-860.00 \$2.53M Principal (Liabili	0.00	0.00	0.00	0.00
201-8-99-860.01 \$2.53M Interest (Liabilit	0.00	52,500.00	0.00	0.00
201-8-99-860.03 \$1.183M Refinanced(Liabil	0.00	0.00	0.00	147,875.00
201-8-99-860.04 \$1.183M Ref Interest	0.00	0.00	0.00	36,303.51
<b>Total LONG TERM DEBT</b>	<b>0.00</b>	<b>58,140.25</b>	<b>0.00</b>	<b>245,795.26</b>

Account	Budget FY - 2021	Actual FY-2021 Pd:12	Budget FY - 2022	Budget FY - 2023
<b>Total Expenditures</b>	<b>1,086,845.35</b>	<b>1,095,058.62</b>	<b>1,066,218.00</b>	<b>1,333,288.59</b>
<b>Total Golf Operating</b>	<b>25,230.75</b>	<b>235,294.20</b>	<b>64,604.00</b>	<b>126,539.92</b>
<b>Total Revenues</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Total Golf Debt</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>203-6-99 CAPITAL REVENUES</b>				
203-6-99-741.00 Capital Sale of Equip	0.00	0.00	0.00	0.00
203-6-99-810.01 Capital XFER - Golf Ops	0.00	39,486.96	24,000.00	25,513.00
203-6-99-810.02 Capital XFER - Town	0.00	0.00	100,000.00	100,000.00
<b>Total CAPITAL REVENUES</b>	<b>0.00</b>	<b>39,486.96</b>	<b>124,000.00</b>	<b>125,513.00</b>
<b>Total Revenues</b>	<b>0.00</b>	<b>39,486.96</b>	<b>124,000.00</b>	<b>125,513.00</b>
203-7-99-720.00 Building Improvements	0.00	17,386.45	0.00	0.00
203-7-99-741.00 Equipment Replacement	0.00	22,100.51	0.00	0.00
203-7-99-741.01 Course Improvements	0.00	0.00	0.00	0.00
<b>Total Expenditures</b>	<b>0.00</b>	<b>39,486.96</b>	<b>0.00</b>	<b>0.00</b>
<b>Total Fund 203</b>	<b>0.00</b>	<b>0.00</b>	<b>124,000.00</b>	<b>125,513.00</b>
<b>Total All Funds</b>	<b>25,230.75</b>	<b>235,294.20</b>	<b>188,604.00</b>	<b>252,052.92</b>