

**GREEN MOUNTAIN NATIONAL GOLF COURSE  
COMPARATIVE BUDGET MAY 2023**

<b>Account</b>	<b>Budget</b>	<b>Actual</b>	<b>Budget</b>	<b>Actual</b>
<b>LIABILITY REVENUES</b>	<b>FY - 2022</b>	<b>FY-2022 Pd:11</b>	<b>FY - 2023</b>	<b>FY-2023 Pd:11</b>
Debt Payments	-	57,758.00	114,178.51	114,178.51
	-	<b>57,758.00</b>	<b>114,178.51</b>	<b>114,178.51</b>
<b>REVENUES</b>				
<b>GREENS FEES</b>				
18 Hole Greens Fees	607,500.00	499,738.31	593,000.00	539,516.32
Special Greens Fees	-	(1,920.24)	-	(786.50)
9 Hole Green Fees	-	52,321.20	65,400.00	29,367.22
	<b>607,500.00</b>	<b>550,139.27</b>	<b>658,400.00</b>	<b>568,097.04</b>
<b>CART FEES</b>				
18 Hole Cart Fees	127,125.00	137,211.41	145,000.00	124,543.62
9 Hole Cart Fees	-	32,119.87	36,000.00	46,953.73
	<b>127,125.00</b>	<b>169,331.28</b>	<b>181,000.00</b>	<b>171,497.35</b>
<b>MEMBERSHIPS</b>				
Season Passes	100,500.00	(1,028.48)	103,000.00	97,284.34
Member Dues - M	-	32,085.47	-	-
Member Dues - A	-	63,153.10	-	-
	<b>100,500.00</b>	<b>94,210.09</b>	<b>103,000.00</b>	<b>97,284.34</b>
<b>LESSONS/CLINIC</b>				
Lessons	-	2,610.00	20,250.00	20,861.00
	-	<b>2,610.00</b>	<b>20,250.00</b>	<b>20,861.00</b>
<b>RANGE</b>				
Range Small	26,956.00	3,455.11	8,000.00	3,715.32
Range Large	-	13,666.19	18,400.00	14,813.06
Range Plan	-	2,694.00	-	1,497.00
	<b>26,956.00</b>	<b>19,815.30</b>	<b>26,400.00</b>	<b>20,025.38</b>
<b>PRO SHOP MISC REVENUE</b>				
Misc Revenue Pro Shop	13,350.00	1.79	-	21.64
	<b>13,350.00</b>	<b>1.79</b>	<b>-</b>	<b>21.64</b>
<b>RENTALS</b>				
Rental/Misc/Gift Certs	-	4,378.00	6,700.00	4,260.00
	-	<b>4,378.00</b>	<b>6,700.00</b>	<b>4,260.00</b>
<b>MERCHANDISE</b>				
Shoes	-	4,781.15	5,000.00	3,999.25
Men's Wear	-	15,249.00	21,500.00	11,008.42
Ladies Wear	-	9,245.26	13,000.00	4,813.28
Pro Balls	-	20,703.78	25,400.00	22,744.67
Gloves	-	3,976.46	5,000.00	3,944.32
Golf Clubs	-	373.40	2,500.00	1,719.20
Misc. Merchandise	78,150.00	1,321.54	3,000.00	5,181.19
Headwear	-	4,065.05	6,500.00	4,280.40
	<b>78,150.00</b>	<b>59,715.64</b>	<b>81,900.00</b>	<b>57,690.73</b>
<b>TOTAL PRO SHOP</b>	<b>953,581.00</b>	<b>900,201.37</b>	<b>1,077,650.00</b>	<b>939,737.48</b>



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<b>Account</b>	<b>Budget</b>	<b>Actual</b>	<b>Budget</b>	<b>Actual</b>
<b>EXPENSEES</b>	<b>FY - 2022</b>	<b>FY-2022 Pd:11</b>	<b>FY - 2023</b>	<b>FY-2023 Pd:11</b>
<b>MAINTENANCE</b>				
Wages - Grounds	260,887.00	178,525.86	239,528.13	153,604.22
Uniforms	-	776.89	2,200.00	1,028.30
Supplies	194,009.00	2,201.42	1,300.00	1,674.70
Building Maintenance	3,938.00	9,099.44	3,000.00	1,752.92
Grounds Maintenance	-	9,968.00	22,600.00	9,231.10
Equip Rep&Maint.	-	20,678.00	32,200.00	16,627.13
Irrigation Rep&Maint	-	24,568.90	10,000.00	28,733.01
Golf Cart Rep&Maint.	-	12,325.63	-	1,540.98
Drainage	-	10,384.44	-	6,456.49
Sand, Fill, Soil	-	6,991.89	15,000.00	4,883.97
Travel/Training/Dues	-	265.97	-	471.90
Soil Testing	-	-	-	87.70
Grass Seed, Sod, Flowers	-	4,985.68	2,500.00	1,488.58
Pesticides	-	55,934.56	56,865.07	57,512.20
Fertilizer	-	15,319.26	6,641.04	14,738.37
Electricity	-	6,462.37	16,800.00	13,069.21
Propane	-	7,395.71	4,800.00	5,249.57
Internet & TV	-	1,002.56	1,200.00	446.88
Electricity - Irrigation	-	3,745.16	7,800.00	7,211.59
Gas, Oil, Grease	-	12,406.24	14,400.00	15,412.29
Tools & Equipment	-	8,024.31	6,500.00	10,987.12
<b>TOTAL MAINTENANCE</b>	<b>458,834.00</b>	<b>391,062.29</b>	<b>443,334.24</b>	<b>352,208.23</b>
<b>PRO SHOP</b>				
Pro Shop Expense	13,250.00	-	-	-
Other Personnel	62,546.00	29,980.97	73,490.96	40,425.43
Golf Course Management	121,000.00	97,837.73	125,462.00	115,225.08
Admin Expense	110,263.00	-	-	-
Uniforms	-	-	2,000.00	-
Legal	-	279.00	500.00	-
Supplies & Bldg. Maint.	-	5,460.37	4,250.00	9,669.92
Supplies	-	411.05	6,000.00	609.98
Equip & Repair - Comps, P	-	1,134.17	2,400.00	1,215.35
Sales Tax to State of VT	-	78.66	-	86.52
Property Taxes - Mendon	-	4,064.54	4,200.00	4,206.94
Marketing & Promotion	31,349.00	2,089.56	4,000.00	3,685.24
Advertising	-	11,746.00	28,470.00	16,446.00
Website	-	4,250.00	5,100.00	5,075.00
Travel, Training & Dues	-	2,239.79	6,000.00	1,155.96
Ofc Supplies/Postage	-	259.23	2,000.00	794.22
Range & Course Supplies	-	13,571.73	10,050.00	17,943.26
Rental Clubs	-	-	-	2,700.00
Telephone	-	-	-	3,867.70
Propane	-	6,174.34	6,000.00	6,841.34

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<b>Account</b>	<b>Budget</b>	<b>Actual</b>	<b>Budget</b>	<b>Actual</b>
<b>EXPENSEES</b>	<b>FY - 2022</b>	<b>FY-2022 Pd:11</b>	<b>FY - 2023</b>	<b>FY-2023 Pd:11</b>
Solid Waste	-	6,047.80	6,600.00	7,235.36
Internet & TV	-	6,992.32	7,800.00	5,448.75
Cost of Goods/Pro Shop	54,705.00	-	-	-
Shoes	-	(1,689.47)	3,500.00	2,686.92
Men's Wear	-	122.11	15,050.00	5,694.29
Ladies Wear	-	(2,153.18)	9,100.00	3,262.07
Pro Balls	-	10,656.80	17,780.00	15,665.88
Gloves	-	(2,158.07)	3,500.00	2,158.85
Clubs	-	(2,109.97)	1,750.00	988.30
Misc. Merchandise	-	(53.06)	2,100.00	3,054.27
Headwear	-	(267.21)	4,550.00	2,341.72
<b>TOTAL PRO SHOP</b>	<b>393,113.00</b>	<b>194,965.21</b>	<b>351,652.96</b>	<b>278,484.35</b>
<b>MISC. CHARGES</b>				
Credit Card Fees	-	17,324.24	19,925.00	19,593.08
Bank Charges	-	205.00	396.00	267.17
Interest Expense	-	1,626.29	-	-
	-	<b>19,155.53</b>	<b>20,321.00</b>	<b>19,860.25</b>
<b>RESTAURANT</b>				
Restaurant	11,650.00	-	-	-
Other Personnel	62,876.00	48,209.18	63,685.73	56,107.40
Uniforms	-	-	1,200.00	-
Laundry	-	1,760.94	2,650.00	2,685.86
Cleaning Bldg	-	815.61	840.00	720.00
Equip Repair & Maint.	-	6,065.44	2,900.00	2,834.84
Operating Supplies	-	1,007.71	2,200.00	655.69
SGSC Lisence-Fees	-	1,645.00	1,700.00	1,645.00
Contr. Financial Services	-	894.00	-	991.00
Cost of Goods/Rest.	56,254.00	-	-	-
Liquor	-	4,969.06	6,860.00	6,562.26
Food	-	21,082.54	19,620.00	27,841.60
Beer	-	15,895.85	28,560.00	17,472.11
Wine	-	402.92	140.00	1,289.94
Vending	-	6,016.19	3,920.00	8,435.11
	<b>130,780.00</b>	<b>108,764.44</b>	<b>134,275.73</b>	<b>127,240.81</b>
<b>MISC CHARGES</b>				
SGSC Credit Card Fees	-	3,683.47	3,825.00	5,684.70
Bank Charges	-	237.72	384.00	-
	-	<b>3,921.19</b>	<b>4,209.00</b>	<b>5,684.70</b>

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<b>EXPENSEES</b>	<b>FY - 2022</b>	<b>FY-2022 Pd:11</b>	<b>FY - 2023</b>	<b>FY-2023 Pd:11</b>
<b>EMPLOYEE BENEFITS</b>				
Health Insurance	-	7,402.24	4,358.11	8,776.68
Brown Golf-Payroll Taxes	-	28,943.21	41,814.23	27,145.43
Worker's Compensation	-	7,250.14	7,609.44	9,416.81
	-	<b>43,595.59</b>	<b>53,781.78</b>	<b>45,338.92</b>
<b>CAPITAL EXPENSES</b>				
Golf Cart Lease	59,488.00	61,646.35	73,975.62	61,646.35
Copier Lease	-	1,115.40	-	2,040.02
Capital XFER Fund 203	24,000.00	3,180.00	25,513.00	-
	<b>83,488.00</b>	<b>65,941.75</b>	<b>99,488.62</b>	<b>63,686.37</b>
<b>LONG TERM DEBT</b>				
\$5M Principal (Liability)	-	20,000.00	-	-
\$5M Interest (Liability)	-	-	4,165.00	-
\$545K Interest (Liability)	-	2,758.00	2,451.75	497.00
\$545K Principal (Liabilit	-	35,000.00	-	-
\$1.183M Ref Interest	-	-	36,303.51	36,303.51
	-	<b>57,758.00</b>	<b>42,920.26</b>	<b>36,800.51</b>
<b>TOTAL EXPENSES</b>	<b>1,066,215.00</b>	<b>885,164.00</b>	<b>1,149,983.59</b>	<b>929,304.14</b>
<b>NET</b>	<b>64,604.00</b>	<b>227,345.38</b>	<b>239,844.92</b>	<b>299,566.13</b>