

**GREEN MOUNTAIN NATIONAL GOLF COURSE
COMPARATIVE REPORT Aug 2024**

Account	Budget	Actual	Budget	Actual
REVENUES	FY - 2024	FY-2024 Pd:2	FY - 2025	FY-2025 Pd:2
GREENS FEES				
18 Hole Greens Fees	627,300.00	291,170.01	675,000.00	16,702.27
Special Greens Fees	-	-	-	318,338.69
9 Hole Green Fees	69,700.00	8,861.50	70,000.00	4,014.00
	697,000.00	300,031.51	745,000.00	339,054.96
CART FEES				
18 Hole Cart Fees	168,723.00	10,587.77	170,000.00	91,854.39
9 Hole Cart Fees	39,577.00	76,098.21	42,000.00	18,878.74
	208,300.00	86,685.98	212,000.00	110,733.13
MEMBERSHIPS				
Season Passes	107,500.00	6,914.00	108,000.00	7,341.00
	107,500.00	6,914.00	108,000.00	7,341.00
LESSONS/CLINIC				
Lessons	20,250.00	6,560.00	21,000.00	9,161.00
	20,250.00	6,560.00	21,000.00	9,161.00
RANGE				
Range Small	8,770.00	2,269.66	6,250.00	4,039.20
Range Large	20,180.00	8,840.92	22,000.00	10,021.19
	28,950.00	11,110.58	28,250.00	14,060.39
PRO SHOP MISC REVENUE				
Misc Revenue Pro Shop	-	32.09	2,500.00	17.85
	-	32.09	2,500.00	17.85
RENTALS				
Rental/Misc/Gift Certs	9,500.00	2,330.00	5,650.00	3,015.00
	9,500.00	2,330.00	5,650.00	3,015.00
MERCHANDISE				
Shoes	4,770.00	1,473.25	5,500.00	1,666.80
Men's Wear	20,670.00	7,150.20	21,500.00	9,663.00
Ladies Wear	12,720.00	1,977.40	7,000.00	3,201.20
Pro Balls	24,645.00	9,841.96	28,000.00	11,652.27
Gloves	4,770.00	1,492.59	4,800.00	2,216.63
Golf Clubs	2,385.00	-	1,000.00	704.00
Misc. Merchandise	3,180.00	2,694.77	7,300.00	2,284.12
Headwear	6,360.00	2,028.80	5,500.00	2,158.25
	79,500.00	26,658.97	80,600.00	33,546.27
TOTAL PRO SHOP	1,151,000.00	440,323.13	1,203,000.00	516,929.60

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EXPENSES	FY - 2024	FY-2024 Pd:2	FY - 2025	FY-2025 Pd:2
MAINTENANCE				
Wages - Grounds	260,636.00	46,692.34	255,739.00	47,013.58
Uniforms	2,200.00	180.20	2,200.00	-
Supplies	1,300.00	59.08	2,450.00	82.40
Building Maintenance	3,000.00	503.68	1,800.00	-
Grounds Maintenance	12,000.00	549.50	8,560.00	-
Equip Rep&Maint.	32,200.00	700.96	31,000.00	8,158.30
Irrigation Rep&Maint	20,000.00	16,850.25	23,000.00	14,576.20
Golf Cart Rep&Maint.	7,500.00	5,177.82	8,660.00	110.00
Drainage	-	-	-	-
Sand, Fill, Soil	7,000.00	4,724.25	7,000.00	1,980.35
Travel/Training/Dues	-	31.78	-	-
Soil Testing	-	-	-	-
Grass Seed, Sod, Flowers	5,400.00	2,136.94	5,400.00	3,070.05
Pesticides	73,000.00	1,730.21	78,850.00	19,088.09
Fertilizer	15,000.00	-	16,200.00	-
Electricity	17,400.00	3,533.49	17,400.00	3,242.96
Propane	7,200.00	-	7,200.00	-
Internet & TV	1,080.00	-	1,080.00	-
Electricity - Irrigation	8,100.00	1,476.18	8,100.00	1,517.12
Gas, Oil, Grease	19,000.00	4,306.13	19,000.00	7,194.94
Tools & Equipment	9,000.00	938.22	9,000.00	768.75
TOTAL MAINTENANCE	501,016.00	89,591.03	502,639.00	106,802.74
PRO SHOP				
Other Personnel	82,563.00	24,500.36	83,654.00	24,415.50
Golf Course Management	128,824.00	29,735.50	134,595.00	30,804.03
Uniforms	2,000.00	-	2,000.00	-
Contracted Financial Serv	36,000.00	6,000.00	36,000.00	3,000.00
Legal	500.00	270.00	500.00	-
Supplies & Bldg. Maint.	7,350.00	1,083.16	14,100.00	468.62
Supplies	2,450.00	374.48	5,300.00	-
Equip & Repair - Comps, Ph	2,400.00	-	1,224.00	472.00
Sales Tax to State of VT	-	86.65	-	(75.63)
Property Taxes - Mendon	4,400.00	-	4,400.00	5,023.90
Marketing & Promotion	2,850.00	38.00	1,250.00	797.00
Advertising	28,020.00	520.00	28,020.00	1,620.00
Website	5,700.00	950.00	5,700.00	950.00
Travel, Training & Dues	4,000.00	-	1,000.00	1,902.88
Ofc Supplies/Postage	2,000.00	88.70	800.00	-
Range & Course Supplies	13,300.00	219.43	13,300.00	1,409.60
Rental Clubs	-	-	2,700.00	-

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EXPENSES	FY - 2024	FY-2024 Pd:2	FY - 2025	FY-2025 Pd:2
Telephone	4,320.00	702.88	4,320.00	-
Propane	7,200.00	1,352.85	7,200.00	-
Solid Waste	6,600.00	2,546.26	6,600.00	2,680.65
Internet & TV	2,400.00	563.86	2,400.00	602.70
Merchandise				
Cost of Goods/Pro Shop	-	-	-	-
Shoes	3,339.00	1,133.99	3,850.00	91.47
Men's Wear	14,469.00	3,930.56	15,050.00	-
Ladies Wear	8,904.00	1,120.45	4,900.00	71.11
Pro Balls	17,250.00	6,540.38	19,600.00	5,791.01
Gloves	3,339.00	760.46	3,360.00	251.46
Clubs	1,671.00	-	700.00	427.63
Misc. Merchandise	2,226.00	1,440.73	5,040.00	901.20
Headwear	4,452.00	1,022.56	3,850.00	-
	398,527.00	84,981.26	411,413.00	81,605.13
OTHER EXPENSES				
Credit Card Fees	22,550.00	8,225.01	22,550.00	10,277.24
Bank Charges	-	-	-	102.31
	22,550.00	8,225.01	22,550.00	10,379.55
TOTAL PRO SHOP	421,077.00	93,206.27	433,963.00	91,984.68
RESTAURANT				
Other Personnel	72,809.00	24,733.99	74,652.00	23,977.78
Uniforms	1,200.00	-	1,200.00	-
Laundry	2,650.00	1,058.48	1,200.00	804.95
Cleaning Bldg	1,200.00	160.00	-	162.00
Equip Repair & Maint.	4,900.00	378.75	4,900.00	1,385.33
Operating Supplies	2,200.00	-	2,200.00	-
SGSC License-Fees	1,700.00	-	1,945.00	-
Contr. Financial Services	-	300.00	-	-
Liquor	7,798.00	4,571.89	6,545.00	3,945.16
Food	25,704.00	13,585.79	30,000.00	15,302.27
Beer	29,106.00	9,903.94	27,560.00	11,596.10
Wine	239.00	79.38	288.00	108.00
Vending	4,997.00	3,810.64	7,000.00	4,225.30
	154,503.00	58,582.86	157,490.00	61,506.89
OTHER EXPENSES				
SGSC Credit Card Fees	5,860.00	2,474.70	6,000.00	3,126.47
Bank Charges	-	-	-	4.00
	5,860.00	2,474.70	6,000.00	3,130.47
TOTAL RESTAURANT	160,363.00	61,057.56	163,490.00	64,637.36

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EXPENSES	FY - 2024	FY-2024 Pd:2	FY - 2025	FY-2025 Pd:2
EMPLOYEE BENEFITS				
Health Insurance	9,946.00	1,548.73	9,500.00	1,298.44
Brown Golf-Payroll Taxes	46,177.00	10,969.54	46,795.00	12,900.34
Worker's Compensation	8,403.00	3,247.68	8,514.00	2,643.75
	64,526.00	15,765.95	64,809.00	16,842.53
CAPITAL EXPENSES				
Golf Cart Lease	61,645.00	24,658.54	-	-
Facilities	-	-	-	20,475.00
Equipment	-	-	-	6,274.34
Copier Lease	2,712.00	1,323.94	1,224.00	-
Capital XFER Fund 203	55,016.00	-	-	-
	119,373.00	25,982.48	1,224.00	26,749.34
LONG TERM DEBT				
\$5M Interest (Liability)	2,975.00	-	1,785.00	-
\$545K Interest (Liability)	821.00	-	-	-
\$1.183M Ref Interest	23,808.00	23,798.56	20,463.00	20,453.34
	27,604.00	23,798.56	22,248.00	20,453.34
TOTAL EXPENSES	1,293,959.00	309,401.85	1,188,373.00	327,469.99
NET	81,441.00	216,465.35	247,527.00	290,282.93