

**GREEN MOUNTAIN NATIONAL GOLF COURSE  
COMPARATIVE BUDGET APRIL 2023**

<b>Account</b>	<b>Budget</b>	<b>Actual</b>	<b>Budget</b>	<b>Actual</b>
<b>LIABILITY REVENUES</b>	<b>FY - 2022</b>	<b>FY-2022 Pd:10</b>	<b>FY - 2023</b>	<b>FY-2023 Pd:10</b>
Debt Payments	-	57,758.00	114,178.51	114,178.51
	-	<b>57,758.00</b>	<b>114,178.51</b>	<b>114,178.51</b>
<b>REVENUES</b>				
<b>GREENS FEES</b>				
18 Hole Greens Fees	607,500.00	456,026.41	593,000.00	497,477.00
Special Greens Fees	-	(1,920.24)	-	(786.50)
9 Hole Green Fees	-	44,687.60	65,400.00	22,267.30
	<b>607,500.00</b>	<b>498,793.77</b>	<b>658,400.00</b>	<b>518,957.80</b>
<b>CART FEES</b>				
18 Hole Cart Fees	127,125.00	122,054.90	145,000.00	123,489.86
9 Hole Cart Fees	-	26,311.53	36,000.00	24,479.16
	<b>127,125.00</b>	<b>148,366.43</b>	<b>181,000.00</b>	<b>147,969.02</b>
<b>MEMBERSHIPS</b>				
Season Passes	100,500.00	-	103,000.00	29,537.75
Member Dues - M	-	22,010.47	-	-
Member Dues - A	-	24,771.12	-	-
	<b>100,500.00</b>	<b>46,781.59</b>	<b>103,000.00</b>	<b>29,537.75</b>
<b>LESSONS/CLINIC</b>				
Lessons	-	1,790.00	20,250.00	20,031.00
	-	<b>1,790.00</b>	<b>20,250.00</b>	<b>20,031.00</b>
<b>RANGE</b>				
Range Small	26,956.00	2,921.75	8,000.00	3,341.76
Range Large	-	11,421.85	18,400.00	12,353.30
Range Plan	-	1,347.00	-	-
	<b>26,956.00</b>	<b>15,690.60</b>	<b>26,400.00</b>	<b>15,695.06</b>
<b>PRO SHOP MISC REVENUE</b>				
Misc Revenue Pro Shop	13,350.00	(0.52)	-	21.10
	<b>13,350.00</b>	<b>(0.52)</b>	<b>-</b>	<b>21.10</b>
<b>RENTALS</b>				
Rental/Misc/Gift Certs	-	3,408.00	6,700.00	3,450.00
	-	<b>3,408.00</b>	<b>6,700.00</b>	<b>3,450.00</b>
<b>MERCHANDISE</b>				
Shoes	-	3,983.15	5,000.00	3,536.75
Men's Wear	-	13,278.40	21,500.00	8,000.62
Ladies Wear	-	8,703.86	13,000.00	3,782.47
Pro Balls	-	17,791.19	25,400.00	19,125.55
Gloves	-	3,416.30	5,000.00	3,477.54
Golf Clubs	-	224.00	2,500.00	1,719.20
Misc. Merchandise	78,150.00	975.96	3,000.00	4,571.82
Headwear	-	3,494.25	6,500.00	3,348.20
	<b>78,150.00</b>	<b>51,867.11</b>	<b>81,900.00</b>	<b>47,562.15</b>
<b>TOTAL PRO SHOP</b>	<b>953,581.00</b>	<b>766,696.98</b>	<b>1,077,650.00</b>	<b>783,223.88</b>



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<b>Account</b>	<b>Budget</b>	<b>Actual</b>	<b>Budget</b>	<b>Actual</b>
<b>EXPENSES</b>	<b>FY - 2022</b>	<b>FY-2022 Pd:10</b>	<b>FY - 2023</b>	<b>FY-2023 Pd:10</b>
<b>MAINTENANCE</b>				
Wages - Grounds	260,887.00	161,478.11	239,528.13	139,915.39
Uniforms	-	707.89	2,200.00	1,028.30
Supplies	194,009.00	1,743.09	1,300.00	968.94
Building Maintenance	3,938.00	6,896.44	3,000.00	1,752.92
Grounds Maintenance	-	9,968.00	22,600.00	9,231.10
Equip Rep&Maint.	-	20,045.26	32,200.00	14,666.77
Irrigation Rep&Maint	-	16,945.89	10,000.00	24,019.45
Golf Cart Rep&Maint.	-	6,689.07	-	1,540.98
Drainage	-	10,384.44	-	6,456.49
Sand, Fill, Soil	-	6,991.89	15,000.00	4,883.97
Travel/Training/Dues	-	250.08	-	456.01
Soil Testing	-	-	-	87.70
Grass Seed, Sod, Flowers	-	4,567.33	2,500.00	841.93
Pesticides	-	55,934.56	56,865.07	57,512.20
Fertilizer	-	15,319.26	6,641.04	14,738.37
Electricity	-	6,153.36	16,800.00	12,446.03
Propane	-	5,417.33	4,800.00	5,143.44
Internet & TV	-	909.46	1,200.00	446.88
Electricity - Irrigation	-	3,626.22	7,800.00	7,085.72
Gas, Oil, Grease	-	10,336.57	14,400.00	14,956.36
Tools & Equipment	-	7,975.41	6,500.00	10,987.12
<b>TOTAL MAINTENANCE</b>	<b>458,834.00</b>	<b>352,339.66</b>	<b>443,334.24</b>	<b>329,166.07</b>
<b>PRO SHOP</b>				
Pro Shop Expense	13,250.00	-	-	-
Other Personnel	62,546.00	27,372.01	73,490.96	37,436.84
Golf Course Management	121,000.00	83,790.73	125,462.00	100,684.08
Admin Expense	110,263.00	-	-	-
Uniforms	-	-	2,000.00	-
Legal	-	279.00	500.00	-
Supplies & Bldg. Maint.	-	4,002.77	4,250.00	7,320.72
Supplies	-	127.14	6,000.00	364.05
Equip & Repair - Comps, Ph	-	1,134.17	2,400.00	1,215.35
Sales Tax to State of VT	-	78.66	-	86.52
Property Taxes - Mendon	-	4,064.54	4,200.00	4,206.94
Marketing & Promotion	31,349.00	1,899.60	4,000.00	3,666.24
Advertising	-	10,460.00	28,470.00	15,410.00
Website	-	3,825.00	5,100.00	4,600.00
Travel, Training & Dues	-	1,789.59	6,000.00	1,005.96
Ofc Supplies/Postage	-	259.23	2,000.00	651.46
Range & Course Supplies	-	13,275.42	10,050.00	9,641.02
Rental Clubs	-	-	-	2,700.00
Telephone	-	-	-	3,517.38
Propane	-	6,174.34	6,000.00	6,387.07

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<b>Account</b>	<b>Budget</b>	<b>Actual</b>	<b>Budget</b>	<b>Actual</b>
<b>EXPENSES</b>	<b>FY - 2022</b>	<b>FY-2022 Pd:10</b>	<b>FY - 2023</b>	<b>FY-2023 Pd:10</b>
Solid Waste	-	5,703.41	6,600.00	6,928.01
Internet & TV	-	6,363.92	7,800.00	5,167.28
Cost of Goods/Pro Shop	54,705.00	-	-	-
Shoes	-	(2,353.90)	3,500.00	2,336.45
Men's Wear	-	(1,002.00)	15,050.00	4,128.65
Ladies Wear	-	(2,564.90)	9,100.00	2,495.87
Pro Balls	-	8,644.00	17,780.00	13,084.59
Gloves	-	(2,478.23)	3,500.00	1,907.43
Clubs	-	(2,300.40)	1,750.00	988.30
Misc. Merchandise	-	(268.00)	2,100.00	2,649.46
Headwear	-	(570.23)	4,550.00	1,853.60
<b>TOTAL PRO SHOP</b>	<b>393,113.00</b>	<b>167,705.87</b>	<b>351,652.96</b>	<b>240,433.27</b>
<b>MISC. CHARGES</b>				
Credit Card Fees	-	16,774.70	19,925.00	19,110.32
Bank Charges	-	205.00	396.00	267.17
Interest Expense	-	1,626.29	-	-
	-	<b>18,605.99</b>	<b>20,321.00</b>	<b>19,377.49</b>
<b>RESTAURANT</b>				
Restaurant	11,650.00	-	-	-
Other Personnel	62,876.00	40,992.00	63,685.73	47,433.56
Uniforms	-	-	1,200.00	-
Laundry	-	1,541.00	2,650.00	2,142.09
Cleaning Bldg	-	709.76	840.00	640.00
Equip Repair & Maint.	-	5,002.89	2,900.00	2,351.00
Operating Supplies	-	1,007.71	2,200.00	138.92
SGSC Lisence-Fees	-	1,645.00	1,700.00	1,645.00
Contr. Financial Services	-	894.00	-	991.00
Cost of Goods/Rest.	56,254.00	-	-	-
Liquor	-	3,863.74	6,860.00	5,127.20
Food	-	18,535.07	19,620.00	24,915.43
Beer	-	12,710.62	28,560.00	14,911.21
Wine	-	209.50	140.00	1,249.40
Vending	-	5,007.94	3,920.00	7,396.09
<b>TOTAL RESTAURANT</b>	<b>130,780.00</b>	<b>92,119.23</b>	<b>134,275.73</b>	<b>108,940.90</b>
<b>MISC. CHARGES</b>				
SGSC Credit Card Fees	-	3,585.39	3,825.00	5,581.22
Bank Charges	-	237.72	384.00	-
	-	<b>3,823.11</b>	<b>4,209.00</b>	<b>5,581.22</b>

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<b>EXPENSES</b>	<b>FY - 2022</b>	<b>FY-2022 Pd:10</b>	<b>FY - 2023</b>	<b>FY-2023 Pd:10</b>
<b>EMPLOYEE BENEFITS</b>				
Health Insurance	-	6,596.89	4,358.11	7,981.24
Brown Golf-Payroll Taxes	-	25,821.63	41,814.23	24,388.58
Worker's Compensation	-	6,532.61	7,609.44	8,849.21
	-	<b>38,951.13</b>	<b>53,781.78</b>	<b>41,219.03</b>
<b>CAPITAL EXPENSES</b>				
Golf Cart Lease	59,488.00	61,646.35	73,975.62	61,646.35
Copier Lease	-	1,014.00	-	1,814.07
Capital XFER Fund 203	24,000.00	3,180.00	25,513.00	-
	<b>83,488.00</b>	<b>65,840.35</b>	<b>99,488.62</b>	<b>63,460.42</b>
<b>LONG TERM DEBT</b>				
\$5M Principal (Liability)	-	20,000.00	-	-
\$5M Interest (Liability)	-	-	4,165.00	-
\$545K Interest (Liability)	-	2,758.00	2,451.75	497.00
\$545K Principal (Liabilit	-	35,000.00	-	-
\$1.183M Ref Interest	-	-	36,303.51	36,303.51
	-	<b>57,758.00</b>	<b>42,920.26</b>	<b>36,800.51</b>
<b>TOTAL EXPENSES</b>	<b>1,066,215.00</b>	<b>797,143.34</b>	<b>1,149,983.59</b>	<b>844,978.91</b>
<b>NET</b>	<b>64,604.00</b>	<b>161,388.42</b>	<b>239,844.92</b>	<b>205,169.47</b>