

**GREEN MOUNTAIN NATIONAL GOLF COURSE
COMPARATIVE REPORT DEC. 2024**

Account	Budget	Actual	Budget	Actual
REVENUES	FY - 2024	FY-2024 Pd:6	FY - 2025	FY-2025 Pd:6
GREENS FEES				
18 Hole Greens Fees	627,300.00	519,621.46	675,000.00	26,661.67
Special Greens Fees	-	176.00	-	582,366.38
9 Hole Green Fees	69,700.00	18,400.40	70,000.00	5,004.00
	697,000.00	538,197.86	745,000.00	614,032.05
CART FEES				
18 Hole Cart Fees	168,723.00	12,859.03	170,000.00	163,910.08
9 Hole Cart Fees	39,577.00	137,783.58	42,000.00	28,481.89
	208,300.00	150,642.61	212,000.00	192,391.97
MEMBERSHIPS				
Season Passes	107,500.00	6,914.00	108,000.00	8,416.00
	107,500.00	6,914.00	108,000.00	8,416.00
	107,500.00	6,914.00	108,000.00	8,416.00
LESSONS/CLINIC				
Lessons	20,250.00	11,821.00	21,000.00	17,643.00
	20,250.00	11,821.00	21,000.00	17,643.00
RANGE				
Range Small	8,770.00	4,567.62	6,250.00	6,989.40
Range Medium	-	-	-	224.57
Range Large	20,180.00	13,923.60	22,000.00	16,969.65
	28,950.00	18,491.22	28,250.00	24,183.62
PRO SHOP MISC REVENUE				
Misc Revenue Pro Sho	-	(9.94)	2,500.00	20.95
	-	(9.94)	2,500.00	20.95
RENTALS				
Rental/Misc Revenue	9,500.00	4,196.00	5,650.00	4,715.00
	9,500.00	4,196.00	5,650.00	4,715.00
MERCHANDISE				
Shoes	4,770.00	3,378.25	5,500.00	2,601.56
Men's Wear	20,670.00	11,750.75	21,500.00	15,434.48
Ladies Wear	12,720.00	4,083.20	7,000.00	4,758.60
Pro Balls	24,645.00	18,893.70	28,000.00	20,468.28
Gloves	4,770.00	2,867.81	4,800.00	3,456.42
Golf Clubs	2,385.00	548.00	1,000.00	1,692.00
Misc. Merchandise	3,180.00	4,122.49	7,300.00	4,315.97
Headwear	6,360.00	3,435.10	5,500.00	3,722.40
	79,500.00	49,079.30	80,600.00	56,449.71
TOTAL PRO SHOP	1,151,000.00	779,332.05	1,203,000.00	917,852.30

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REVENUES	FY - 2024	FY-2024 Pd:6	FY - 2025	FY-2025 Pd:6
RESTAURANT				
Misc Restaurant Reven	-	(125.20)	-	7.92
	-	(125.20)	-	7.92
FOOD				
Restaurant Food	68,125.00	34,353.13	71,650.00	40,420.49
Beverage Cart Food	3,275.00	2,271.83	4,000.00	436.41
	71,400.00	36,624.96	75,650.00	40,856.90
NON-ALCOHOLIC BEV				
Restaurant NA Beverage	17,350.00	9,409.83	17,500.00	11,486.20
Beverage Cart NA Beverage	500.00	-	600.00	-
	17,850.00	9,409.83	18,100.00	11,486.20
BEER				
Restaurant Beer	67,625.00	25,449.41	69,000.00	28,243.50
Beverage Cart Beer	36,325.00	50,157.04	37,000.00	60,698.62
	103,950.00	75,606.45	106,000.00	88,942.12
WINE				
Restaurant Wine	800.00	436.97	800.00	756.81
Beverage Cart Wine	50.00	-	100.00	45.05
	850.00	436.97	900.00	801.86
LIQUOR				
Restaurant Liquor	20,850.00	13,345.88	22,000.00	13,720.83
Beverage Cart Liquor	7,000.00	12,360.06	7,750.00	19,029.47
	27,850.00	25,705.94	29,750.00	32,750.30
TOTAL RESTAURANT	221,900.00	147,658.95	230,400.00	174,845.30
OTHER REVENUES				
Interest	-	4,599.40	-	4,562.11
Miscellaneous Income	2,500.00	28.00	2,500.00	35.00
	2,500.00	4,627.40	2,500.00	4,597.11
TOTAL REVENUES	1,375,400.00	931,618.40	1,435,900.00	1,097,294.71

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EXPENSES	FY - 2024	FY-2024 Pd:6	FY - 2025	FY-2025 Pd:6
MAINTENANCE				
Wages - Supt.	-	-	-	8,648.33
Wages - Grounds	260,636.00	97,831.11	255,739.00	108,263.47
Uniforms	2,200.00	670.16	2,200.00	-
Supplies	1,300.00	735.92	2,450.00	777.83
Building Maintenance	3,000.00	3,351.98	1,800.00	363.01
Grounds Maintenance	12,000.00	9,499.11	8,560.00	8,239.96
Equip Rep&Maint.	32,200.00	3,397.74	31,000.00	10,283.69
Irrigation Rep&Maint	20,000.00	19,423.20	23,000.00	29,350.31
Golf Cart Rep&Maint.	7,500.00	10,991.52	8,660.00	8,247.40
Sand, Fill, Soil	7,000.00	6,073.04	7,000.00	4,713.25
Travel/Training/Dues	-	63.56	-	474.92
Grass Seed, Sod, Flow	5,400.00	3,245.77	5,400.00	4,883.93
Pesticides	73,000.00	45,306.10	78,850.00	43,670.38
Fertilizer	15,000.00	15,564.43	16,200.00	718.34
Electricity	17,400.00	7,664.36	17,400.00	5,430.35
Propane	7,200.00	1,294.07	7,200.00	1,067.84
Internet & TV	1,080.00	-	1,080.00	-
Electricity - Irrigation	8,100.00	4,046.27	8,100.00	5,770.53
Gas, Oil, Grease	19,000.00	15,176.30	19,000.00	16,894.22
Tools & Equipment	9,000.00	2,643.90	9,000.00	856.75
TOTAL MAINTENANCE	501,016.00	246,978.54	502,639.00	258,654.51
PRO SHOP				
Pro Shop Expense	-	-	-	109.72
Other Personnel	82,563.00	41,582.53	83,654.00	53,695.65
Golf Course Managem	128,824.00	89,046.95	134,595.00	94,774.29
Admin Expense	-	-	-	1,322.15
Uniforms	2,000.00	-	2,000.00	-
Contracted Financial S	36,000.00	9,000.00	36,000.00	18,000.00
Legal	500.00	270.00	500.00	-
Supplies & Bldg. Maint	7,350.00	2,351.70	14,100.00	1,051.02
Supplies	2,450.00	1,782.98	5,300.00	-
Equip & Repair - Comp:	2,400.00	-	1,224.00	472.00
Sales Tax to State of V	-	172.63	-	833.22
Property Taxes - Mend:	4,400.00	2,298.33	4,400.00	5,023.90
Insurance/Liability	-	-	-	-
Marketing & Promotior	2,850.00	1,376.03	1,250.00	1,765.90
Advertising	28,020.00	2,295.00	28,020.00	5,832.76
Website	5,700.00	2,850.00	5,700.00	2,375.00
Travel, Training & Dues	4,000.00	2,157.82	1,000.00	3,573.97
Lesson Sharing	-	-	-	-

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EXPENSES	FY - 2024	FY-2024 Pd:6	FY - 2025	FY-2025 Pd:6
Ofc Supplies/Postage	2,000.00	150.80	800.00	88.47
Range & Course Suppl	13,300.00	1,371.93	13,300.00	6,896.80
Rental Clubs	-	-	2,700.00	-
Telephone	4,320.00	2,132.70	4,320.00	-
Propane	7,200.00	3,720.42	7,200.00	2,287.85
Solid Waste	6,600.00	6,401.25	6,600.00	6,684.03
Internet & TV	2,400.00	1,128.25	2,400.00	1,809.32
Shoes	3,339.00	2,045.67	3,850.00	146.53
Men's Wear	14,469.00	5,619.61	15,050.00	1,073.82
Ladies Wear	8,904.00	1,868.79	4,900.00	71.11
Pro Balls	17,250.00	12,343.09	19,600.00	8,769.11
Gloves	3,339.00	1,224.62	3,360.00	251.46
Clubs	1,671.00	254.40	700.00	427.63
Misc. Merchandise	2,226.00	1,940.72	5,040.00	901.20
Headwear	4,452.00	1,487.60	3,850.00	-
	398,527.00	196,873.82	411,413.00	218,236.91
OTHER EXPENSES				
Credit Card Fees	22,550.00	21,223.63	22,550.00	26,085.28
Bank Charges	-	-	-	162.31
Interest Expense	22,550.00	21,223.63	22,550.00	26,247.59
TOTAL PRO SHOP	421,077.00	218,097.45	433,963.00	244,484.50
RESTAURANT				
Food & Bev Manager	-	-	-	(405.20)
Other Personnel	72,809.00	44,796.67	74,652.00	63,884.53
Uniforms	1,200.00	-	1,200.00	-
Laundry	2,650.00	2,162.26	1,200.00	2,115.19
Cleaning Bldg	1,200.00	402.00	-	325.00
Equip Repair & Maint.	4,900.00	2,608.64	4,900.00	3,065.65
Operating Supplies	2,200.00	-	2,200.00	-
SGSC License-Fees	1,700.00	-	1,945.00	300.00
Annual Corp. Fee	-	-	-	-
Contr. Financial Servic	-	1,112.00	-	1,158.75
Cost of Goods/Rest.	7,798.00	6,972.04	6,545.00	6,226.88
Food	25,704.00	21,591.98	30,000.00	28,235.00
Beer	29,106.00	15,909.41	27,560.00	18,020.44
Wine	239.00	117.68	288.00	108.00
Vending	4,997.00	5,511.21	7,000.00	9,422.35
SGSC Credit Card Fee:	5,860.00	5,537.10	6,000.00	7,067.17
Bank Charges	-	-	-	39.00
TOTAL RESTAURANT	160,363.00	106,720.99	163,490.00	139,562.76

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EXPENSES	FY - 2024	FY-2024 Pd:6	FY - 2025	FY-2025 Pd:6
EMPLOYEE BENEFITS				
Health Insurance	9,946.00	4,776.59	9,500.00	3,810.09
Brown Golf-Payroll Tax	46,177.00	19,755.16	46,795.00	27,898.78
Worker's Compensatic	8,403.00	6,934.63	8,514.00	4,825.28
	64,526.00	31,466.38	64,809.00	36,534.15
CAPITAL EXPENSES				
Golf Cart Lease	61,645.00	61,646.35	-	-
Facilities	-	-	-	20,475.00
Equipment	-	871.36	-	16,099.30
Copier Lease	2,712.00	1,775.84	1,224.00	-
Capital XFER Fund 203	55,016.00	-	-	-
	119,373.00	64,293.55	1,224.00	36,574.30
LONG TERM DEBT				
\$5M Interest (Liability)	2,975.00	-	1,785.00	-
\$545K Interest (Liabilit	821.00	168.00	-	-
\$1.183M Ref Interest	23,808.00	23,798.56	20,463.00	20,453.34
	27,604.00	23,966.56	22,248.00	20,453.34
TOTAL EXPENDITURES	1,293,959.00	691,523.47	1,188,373.00	736,263.56
NET	81,441.00	240,094.93	247,527.00	361,031.15