



## REQUEST FOR BIDS

To: Qualified Vendors  
From: Seth Webb, Town Manager  
Date: February 12, 2013  
Re: Request for Bids - Golf Course Economic Impact Study

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The Town of Killington is seeking qualified vendors to conduct an economic impact analysis of the Green Mountain National Golf Course (GMNGC).

In the heart of the Green Mountains of Vermont, Killington's GMNGC has been consistently rated as one of Vermont's best golf courses by multiple sources including Golf Digest, Golf Week and New England Golf Monthly. The main purpose for its construction in 1994 was to foster summer visitations to Killington from beyond commuting range. The principal benefit to the Town of Killington was intended be the inflow of tourist dollars to the Killington lodging, retail and restaurant businesses.

The Town of Killington is seeking qualified vendors to conduct an economic impact analysis of the course. Using revenue reports and player information from GMNGC, data from the Vermont Department of Tourism and Marketing, interviews and survey's of area businesses, and any other data deemed essential, the chosen vendor would issue a report to the Town estimating (to the best of their ability) the impact of the course on the economy of the Town and Region.

Interested parties should send letters of interest along with proposed services, costs and a potential timeline to [sethwebb@town.killington.vt.us](mailto:sethwebb@town.killington.vt.us) by March 1, 2013. Vendor proposals should contain the following minimum information:

- Name of Firm
- Detailed explanation of credentials
- Description of relevant projects completed
- Description of recommended approach / analysis including methods and data (expected to use)
- Project Timeline
- Estimated
- Staff assigned to project and bios/resumes

Please feel free to call me at 802-422-3241 with any questions.