

Green Mountain National Golf Advisory Committee

Meeting Minutes for July 29, 2015

Present: Leo Davin
Ken Lee
Mary Furlong
Peter Metzler
Seth Webb - Town Manager
Dave Soucy - Golf Course General Manager and PGA Professional

Absent: None

Guests: None

Agenda: Meeting called to order 2:05 PM
Minutes from April 16, 2015 meeting read and approved.

Commissioner's Concerns:

Commissioner Furlong stated she has overheard golfing visitors to the Killington region speaking unfavorably about the quality of the courses in the area. Upon questioning, the patrons advised they had not played at Green Mountain National. Mary's concern is that visitors are painting the "Killington Golf Scene" with a single broad stroke brush without sampling all of the venues in the area. Both Seth and Dave spoke to the issue advising they have had discussions with the Mountain regarding course scheduling.

General Manager's Report:

Dave advised that revenue is \$2,000 ahead of last year; \$614,000 vs. \$612,000; with expenses \$3,000 under last year \$535,000 vs. \$538,000.

To help generate revenue, GMN will be sending out a mailer to all property owners (using the Grand List) inviting them to take advantage of a special offer to play 4 rounds of week day golf for \$100 (cart not included) good through the 2016 golf season.

Dave is looking at using the club house to generate revenue through scheduling wedding receptions, Christmas parties and other functions. A wedding reception has been scheduled.

Dave advised he has been looking at ways to cut expenses should the revenue/expense budget become an issue. He asked the Committee for their thoughts on an expense savings Contingency Plan.

Capital Plan:

The Capital Plan budget for 2016 is \$158,000. In addition to setting aside money long term for Irrigation, the issue of golf cart replacement and the potential for replacing the club house roof was discussed. The Committee was charged with reviewing these individual items and being prepared to make recommendations at the next meeting.

General Discussion:

Seth made the suggestion that members of the Committee attend the Select board Meetings to elaborate on Capital Plan issues.

Next Meeting Date: September 17, 2015 at 2 PM.

Motion to Adjourn:

Made by Ken Lee and seconded by Peter Metzler at 3 PM