

Green Mountain National Golf Advisory Committee

Meeting Minutes for the January 15, 2015 meeting

Present: Leo Davin
Ken Lee
Peter Metzler
Seth Webb – Town Manager
David Soucy – Golf Course General Manager and PGA Professional

Absent: Mary Furlong

Guests: None

Agenda: Meeting called to order at 1PM.

Minutes from the November 14, 2014 meeting were read and corrections made. Motion to accept the corrected minutes was made by Peter Metzler and seconded by Ken Lee. Motion carried unanimously.

Several of the attendees pointed out they have previous commitments and must be excused from the meeting by 2 PM.

Commissioner's Concerns: None

Final 2014 Budget and Updated Capital Plan:

Mr. Soucy advised the final 2014 budget figures show that GMNGC met the expense budget; but, fell short on the revenue budget. A spreadsheet entitled "2014 Green Mountain Budget" was distributed which triggered a lengthy discussion with regard to several of the budget items.

Capital Plan discussion included plans for bathroom renovations and the upgrading of the employee bathroom which will be used by the general public on an emergency as needed basis. Mr. Soucy advised that with regard to clubhouse wallpaper, window treatments and furniture, he contacted Godnick's and the quote he received for these items appeared excessive. He is now in the process of soliciting quotes from other outlets. With regard to upgrading sand bunkers, tees and tee signage, the implementation decision will be delayed to see how capital funding expense plays out during the 2015 season.

General Managers Report:

2014 Capital Expenditures exceeded budget. Mr. Soucy advised the reasoning included the purchase of grinding equipment and unanticipated expenses. The grinding equipment was scheduled to be replaced in 2015; however, the current grinder is in terrible condition, no longer serviceable and the opportunity presented itself to replace the equipment at a slight cost benefit (\$18,000.) over anticipated 2015 pricing. The unanticipated expenses included a glass dishwasher, club house water system pump and an irrigation pump. These 3 items alone totaled \$10,100.

The initiative to entice second club memberships produced only 12 members. Mr. Soucy suggests additional promotion for 2015 to see if the membership can be increased.

Mr. Soucy asked for the committee's comments on the 2015 rate structure. He is looking for a consensus on whether to increase rates or keep them flat. A question was raised with regard to what other courses in the area, those considered to be our completion, are considering doing with their rates. Mr. Soucy noted that as best as can be determined at this point, our completion is remaining flat and that Killington will be charging an all in fee of \$399. At this point, the question generated a long discussion with varying opinions, with a number of the committee members positioned toward a slight (up to \$50.) rate increase while others wanted to keep the rate flat. No consensus was reached; it was left that the topic could be brought up again at the next committee meeting. It should be noted that Mr. Soucy is not in favor of increasing the rates for 2015.

Because of time constraints, the agenda topics on consultant and secret shopper reports and the marketing plan were put over to the next meeting.

Motion to adjourn made at 2 PM by Ken Lee and seconded by Peter Metzler.

Next Meeting: February 19, 2015 at 2 PM at the Town Hall.