

## Green Mountain National Advisory Committee

Meeting Minutes for January 16, 2013

In attendance: Leo Davin; Mary Furlong; Ken Lee; Peter Metzler;  
Seth Webb and David Soucy

Public attendance: None

- Meeting called to order at 2:10 PM
- Motion to accept the December 2012 meeting minutes made by Ken Lee and seconded by Peter Metzler were unanimously approved.
- Agenda for the January 16, 2013 meeting reviewed and approved.
- Dave Soucy advised he will be attending the PGA merchandise show in Florida during the week of January 21.
- Dave advised that it was his intention to seek certification as a PGA Golf Course General Manager through an on-line course offered by the PGA.
- Dave will be attending numerous golf shows throughout the Northeastern region in the coming months to promote play at Green Mountain National.
- Dave will be sending to the Committee via e-mail a copy of the PGA Business Plan for our use in augmenting the developing GMNGC business plan.
- Seth suggested Dave take the lead in developing a written Long Term Business Plan for GMNGC which Dave accepted. The "Plan" will be developed with the Committee and it was determined that members of the Golf Advisory Committee may be asked to accept assignments to research and report on. A target date for Dave of March 15<sup>th</sup> was established to report back to the Committee. At the next scheduled meeting (February 19<sup>th</sup>) it will be determined if Committee assignments will necessary and to what extent.
- Based on previous discussions with the Committee, Seth discussed options for conducting an economic impact study of the golf course. The Committee thought this would be a good idea and Seth agreed to pull together a format overview and seek

outside expert assistance (i.e. the Tuck School, Harvard or UVM). Dave advised he will contact the PGA to see what information they may have available for such a study. The Committee expressed a concern over the cost of such a project and that the money might be put to better use on the physical plant. Seth will comment on this point at the next meeting.

- The 2012 financial numbers have recently been received. The Town Auditor will be available next week and will attend the Selectman's Meeting to address any issues. Dave will be meeting with the newly hired accountant who will in turn be meeting with the auditor. Dave and Seth will report on the outcome at our next scheduled meeting.
- Seth asked the Committee to review and make a recommendation on whether GMNGC should continue to operate on the Enterprise system or should it be converted to a Capitol Plan. The Committee asked whether we should seek an opinion from the Town Counsel on any impending legal issues to which Seth commented he will discuss this issue with counsel.

Next Meeting: February 19, 2013, 2 PM at the Town Hall

A motion to adjourn was made at 3:30 PM by Peter Metzler and seconded by Mary Furlong.